



Nutraceuticals Pioneers In Middle East رواد السفسيداء السدوائسي بسالسشسيرق الأوسسط



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President's Speech



Brothers and colleagues,

The beginning of the road ... Most of the time it is the most important period, as determined by a lot of meanings, goals and aspirations, and it always fraught with many difficulties.

This step follows objective determining, and when determining our goals it must take a lot of time and effort with the presence of the ideals.

After passing from the beginning of the road we must adhere to the work and facing concerns and challenges, in some times overcome negatives empowered by the principles and values and adults experiences, all of this is nothing compared to reaching the objective, then all the world turns to benefit you, where the enemy becomes a friend, the envious becomes encouraging and the people who kept frustrating you will become partners and supporters, and help you to ease your effort and faced difficulties so you can reach your wants and goals.

To all those who want to achieve their dreams and wants, I would like to dedicate these words perhaps it helps him on the road.



Edutainment

The Daily Star, SATURDAY, MAY 24, 1997



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6 President's Resume

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Dr. Hussien Farag

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Jack Chalhoub, Dr Hussein Farag and Johnny Chalhoub

Fresh hope for fertility is born

Lina Demian

ings, Dr Hussein Farag, area manager for

Lina Demian

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President's Resume



Professional Profile

Results-driven executive with over 30 years of solid experience in pharmaceutical business, covering MENA region and all business functions, with a very impactful growth record and success stories.

Covering all therapeutic fields and physician's specialties, with massive knowledge in hormone industry in multinational entities, being an Egyptian entrepreneur while establishing nutraceutical and health care trends as newly rising investments:

- Construct vision, mission & strategic goals for nutraceutical & cosmeceutical trends.
- Innovate superior formulas & unique dosage forms to Middle East markets.
- Sales lines diversification into sport nutrition, trade, OTC, derma, nutraceutical and cardiovascular lines.
- Build strategic business partnerships with international suppliers seeking for the latest technologies & premixes; active & inactive constituents, & with the major distributors in the region.
- Build one of the strongest promotion sales teams in the local markets.
- Develop a corporate culture & orientation for a healthy dynamic business atmosphere.
- Add value in-terms of public awareness & health care system support through a series of health awareness & scientific campaigns against Iron Deficiency Anaemia.
- Launch of "Better Quality of Life", which considered as a trade mark for DevartLab; to minimize everyday suffering of maternal health.
- Define corporate social responsibility (CSR) in-terms of schools & NGOs' visits for anaemia screening, treatment of school children & education sessions for students, parents & teachers.
- National support activities & presence on-behalf of the Egyptian Ministry of Health in african countries & international exhibitions.



on Salesmanship, sales management & marketing CREDIT (83%)



• President's Resume

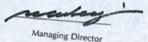
> Dr. Hussien Farag DevartLab President

o certify that rily completed Held on Date

CUBEISY MANAGEMENT CONSULTANCY & SERVICES LTD.

CERTIFICATE OF PARTICIPATION

This is to certify that DR. HUSSEIN FARAG Has satisfactorily completed ADVANCED SELLING SKILLS SEMINAR Held on MAY 9-11, 1990 CHICAGO BEACH HOTEL - DUBAI Date MAY 11, 1990 NAJIB CUBEISY



Certificate Accomplishmen

BUSSAIN ALY PARAG ESSA This certifies that

JANUARY 21, 1987

has participated in and successfully completed the Professional Selling Skills III program.

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President's Resume



Professional Profile

- Construct vision, mission & strategic goals for nutraceutical & cosmeceutical trends.
- Launch Devart Academy for continuous learning & development serving internal employees & intern students.
- Acquisition of "MEDLIFE"; an Omani agent & establishment of DevartLab in Oman & UAE.
- Crisis management during the period of currency devaluation in Egypt 2017 & during the period of newly formulating regulations in the egyptian market.
- Reach the 68th rank in the top 100 pharmaceutical companies in Egypt 2017 out of more than 1200 companies.



Work Experience

Devartlab (4/2012 – Up till now) President, Egypt and Middle East.

With a slogan of "Together for Worthy Life", 350 employees, 14 launched products, 90 products in pipeline & 150 million EGP annual turnover (2017); Devartlab is an Egyptian pharmaceutical company, since 2011, Devartlab is dedicated to be pioneer in MENA region regarding Nutraceutical and Health Care industry. The company has set the standards for discovery, development, manufacturing and commercialization of such products' trends for over 7 years.

Nerhadou International Pharmaceuticals Co. (1/2009–4/2012) Senior Vice President, Egypt.

Nerhadou International Pharmaceuticals Co. (11/2007–12/2008) Vice President, Egypt.

Nerhadou International Pharmaceuticals Co. (03/2006 –10/2007) General Manager, Egypt.

A National Pharmaceuticals Co. (03/2004 – 11/2005) General Manager, Egypt.

Organon Middle East (09/1995 – 01/1999) General Manager Levant (Lebanon, Syria, Jordon, Iraq).



Educational Qualifications

B.Sc. regional & pharmaceutical science, Cairo University, May 1985.



Our Vision

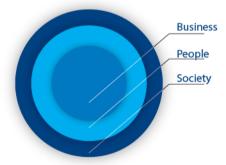


- We are a leading nutraceutical and health care company, aiming to provide unique health products and services for better future for our clients with flexible marketing policies, aiming to a respectable partnership with them through continuously educated & trained team with high ethical standards among suitable environment, permitting a welfare life for all employees, reflecting a great profitable impact on both shareholders and global society.



Our Mission

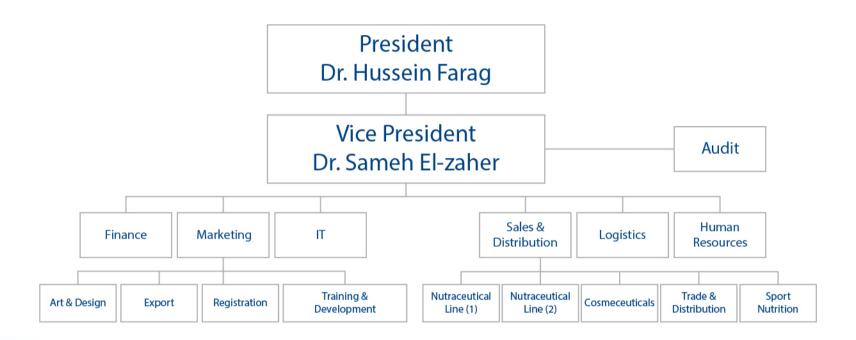
- Devartlab pharmaceutical company's mission is to manufacture, promote, distribute and sell the finest quality of nutraceuticals, health care and related products - which are naturally inspired- in a promising markets via innovative, effective and safe formulas and to operate the company on a sound of profitable financial basis of growth through well trained team with high ethical standards in a suitable environment, permitting a welfare life for all employees and creating career opportunities in a way that business plays in the structure of our society, reflecting a great profitable impact on shareholders and better quality of life for our



communities national and international.



Our Organization

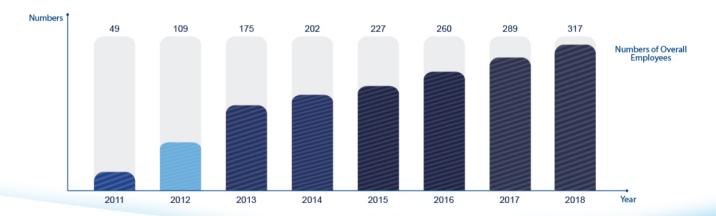




Our Organization

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- Integrity, knowledge, imagination, skills, diversity are the cornerstones of our excellence. All of these goals are achieved through creating an environment of mutual respect, encouragement, teamwork, spirit, rewarding commitment and performance along with being responsive to the needs of our employees. We respect personal potentials, talents and experiences of all members, and value the corporate culture and deal with our employees as an asset. We are continually reinforcing ethical business practices and behavior at all company levels, creating career opportunities and improving our employees, skills and wellness.



DEV/RTLab TOGETHER FOR WORTHY LIFE



6 Business 6 Achievements



Business Achievements

Products' Launching Dates





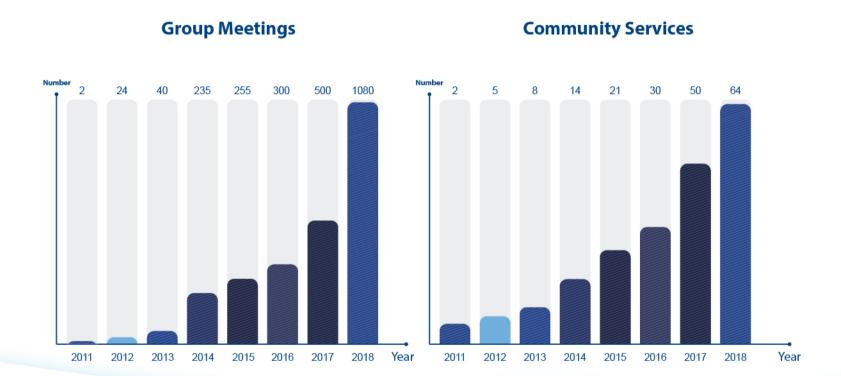
Business Achievements



** Shortage 6 months in "Pharaferro" during 2015

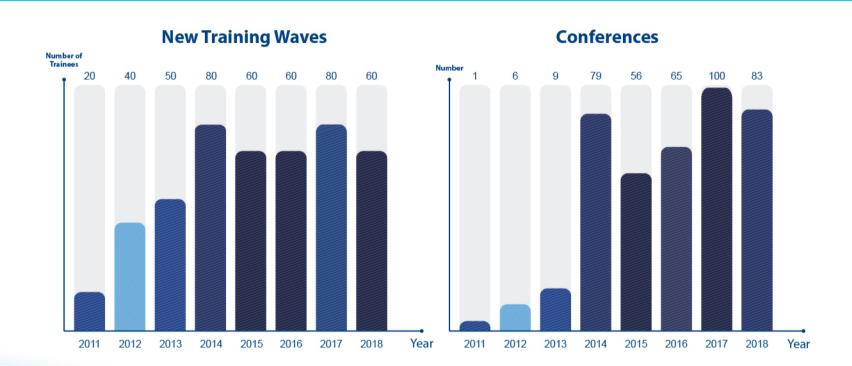


Marketing Activities





Marketing Activities





DEVART Lab Community Participation



- Devartlab seeks to consolidate the values and principles, which are commensurate with the society nature to increase community awareness to spread supportive culture of community participation and to contribute in the society services to promote and raise the level of participation between the private sector, and civil society institutions, which lead to increase individuals belonging to the society in which they live, and here are the company developed strategic objectives:
 - 1. Achieving community participation through effective presence in the events and activities organized by charitable institutions.
 - 2. Organization of community events "mother's day orphans day... "And other events that reflect the company's vision towards civil society
 - 3. Participating in the organization of scientific conferences of governmental institutions and civil society that benefit the society members.
 - 4. Medical community awareness through participation means in various media "visual audio read"



Media



- One Of DevartLab's strategic objectives is to raise medical awareness of the community through various media out lets to ensure continued presence in the media to disseminate medical culture among community members and not only that, but also Devartlab is raising serious visions to support the Egyptian economy through non-traditional solutions pushing forward the production wheel.



Our Suppliers

Continuously, we are seeking business relationships of mutual benefits, encouragements and teamwork with our suppliers in order to keep up our standards.





Export

6

- As we act locally think globally, we are maintaining the best growth pattern, our intentions to build a strong, long-term relationships with our agents in order to expand our business in MENA region and worldwide.





Distribution



- Devartlab is dealing with the most effective distribution channels in the Egyptian market in order to introduce all the available facilities to the end users, through a very powerful business relationship built on trust, success & mutual respect.

2018

- DevartLab
- Karim Pharma

- Ibn Sina

- Multi Pharma

- UCP

- Egy Drug

- Pharma Overseas



Company's Annual Dinner Ceremony

(in The Presence of October War Heroes)



- Devartlab holds annual Iftar ceremony for all the employees, and hosts some of National glorious October war heroes.
- General / Magdy Shehata.
- Egyptian Stun Champion / Abdel Raouf Gomaa Omran
- Sergeant / Khalifa Matry Mekhael
- Stun Solider / Ebrahim El Qawy
- In order to consolidate the ideal valuesin the young people working in the company, and those who did not attend glorious October war, and arrange a symposium on the sidelines of breakfast where the war heroes tell stories about the great championships for our brave soldiers in the liberation of Fayrouz Land.



Mother's Day Honoring Ceremony



- We all know the value of the mother in our lives and strive hardly to gain her satisfaction.
- In Devartlab wecelebrate Mother's Day and honoring Mrs/ Mofida, which is a real symbol for Sacrifice and giving
- In addition, in 2015 we have participated with Cairo University and the Islamic Educational, Scientific and Cultural Organization (ISESCO) and the (Mohammed bin Rashid Al Maktoum)
 Organizationin the ceremony honoring ideal mothers in Egypt and the Arab world.



Launching The Campaign "Childhood Without Pain ... Childhood Without Anemia"



- Which we strive through it to create an environment of cooperation to eradicate this disease & spread healthy nutrition awareness creating a new active generation to serve our society and help in the renaissance of our nation.
- This campaign has been launched to eliminate anemia in the Islamic Educational, Scientific and Cultural Organization (ISESCO) member countries, Where the number of malnourished children has reached more than 288 million children.
- In the presence of a large group of ambassadors and public figures, number of solutions and non-traditional ways has been raised.



Youth Without Anemia Campaign



- A continuation of our efforts to eliminate anemia and dissemination of nutrition education and health, we participated in the "Youth without Anemia campaign" launched by the Faculty of Arts, Ain Shams University, in collaboration with:
- Minister of Health and Population / Dr. Ahmed Emad
- Minister of Youth and Sports / Dr. Khalid Abdul Aziz
- Dean of the Faculty of Arts, Ain Shams University / Dr. Susan Qellenyy
- The National Council for Women, headed by Dr. Maya Morsy
- Rapporteur of the Committee on Information and Media Council Dr. Amr El Leithy.
- The campaign is designed to educate the students of the University about the seriousness of anemia and the negative impact on their academic achievement and comprehension, and how to avoid & reduce prevalence of Anemia.





Participating in Egypt Medical & Health Exhibition in Equatorial Guinea



- Participation in the Egyptian Exhibition for Medicine and Drug, which was held in Equatorial Guinea along with Ebola conference in July 2015 in order to support and strengthen the relations between Egypt and the African continent under the patronage of His Excellency Engineer / Ibrahim Mehleb, Prime Minister and the Egyptian Ministry of Health.
- Anemia's problem and ways of cooperation to eliminate it has been discussed with the head of Equatorial Guinea and a number of other African countries







Participation in The Medical Exhibition in The State of Somaliland



- Participation in the medical exhibition in the State of Somaliland in September 2015. Attended by health ministers from neighboring African countries, Egyptian Minister of Health, Egyptian Prime Minister, and President of the State of Somaliland.
- DevartLab donated 1000 PharaFerro & 1000 Ferrobella to contribute in the treatment of anemia in Somaliland in order to support and strengthen the relations between the two countries.





DEV/\RTLab **Nutraceuticals**

Devart Lab is a pioneer neutraceutical company, which is growing world wide trend up to 40% from world pharmaceutical market. Our objective is to manage critical health problems related to micro nutrients deficiency for a better quality of life. By providing unique portfolio served by human mineral concept, which ensure maximum bio availability with minimal side effects, to be provided in traditional & non traditional nutraceutical dosage forms. To ensure the welfare for health care providers, patient & society and deliver the best experience at all.









Pharaferro 27 (Effective)

- The best hematinic formula in the Middle East supporting anemia cases via raising of the hemoglobin 2-4 gm. monthly, once daily.
- The first mineral supplement with **fully reacted amino acid chelated minerals** guarantees the highest absorption.

Pharaferro 27 (Safe) Unlike any other oral hematinic

- Does not cause colic nor constipation.
- Easy to swallow once daily tablet.

- Folic acid.

Pharaferro 27 (Economic) 4 products in 1

- Iron & minerals for anemia correction.

- Vitamin B complex.
- Antioxidant.

Tasteless.

فارافيرو ۲۷ (فعّال)

أفضل منتج فى الشرق الأوسط لحالات الأنيميا وتحسين مستوى الهيموجلوبين ٢–٤ جم يضمن أعلى جرعة امتصاص وذلك لإحتوائه على معادن كاملة التحميل على أحماض أمينية، قرص واحد يومياً،

فارافيرو ۲۷ (آمن وبلا مشاكل)

يمتاز عن باقى المنتجات المنافسة بالآتى:

-- لا يُسبُّب المغص والامساك. - ليس له طعم. - قرص واحد يوميا سهل البلع.

فارافيرو ۲۷ (اقتصادی) أربع منتجات فی منتج واحد

١- حديد ومعادن لتصحيح الأنيميا. ٢- فيتامين ب المركّب، ٣- حمض الفوليك، ٤- مضادات الأكسدة.







- Innovative bone forming formula containing 11 powerful active ingredients, and for the first time, calcium formula containing Vitamin K2 to ensure proper calcium deposition in bone along with fully reacted amino acid chelated minerals and essential vitamins.
- Martix provides maximum bone protection and restoring the bone mass density.
- Matrix support all maternal and lactating need of calcium.
 - ماتريكس الحل المتكامل لنقص الكالسيوم في حالات الحمل وهشاشة العظام وفي مختلف الحالات التي يحتاج فيها الجسم إلى الكالسيوم وتكوين العظام والنمو٠
 - ماتّريكس أُول مكمل غذائي يقدم مجموعة متكاملة من الكالسيوم والمعادن والفيتامينات يضمن أعلى درجة إمتصاص بتقنية المعادن مكتملة التحميل على الأحماض الأمينية.
 - ماتريكس يوفر أعلي حماية للعظام ويعمل على تجديدها بالمعادن المختلفة.
 - ماتريكس آمن تماماً ولا يسبب أي أعراض جانبية.







- Innovative super Anti-oxidant formula containing 10 powerful active ingredients, and for The first time, anti-oxidant containing innovative non-oily Omega 3 along with Thioctic Acid and Proanthocyanidins provide maximum cell protection and restoring the endogenous Anti-oxidant system
- The best in management of male and female infertility, diabetic and hepatic related complications and chronic eye diseases.

- أوكسي فري أول مضاد أكسدة يـــحتوي علي 10 مــواد فــعالة طبيعية بأعلي درجــــة إمتصاص بــــإضافة الأوميجًا 3 لأول مرة في صورة صلبة بدون راتَّحة ٠
- أوكسي فري يوفر أعلي حماية للخلايا ويعمل علي تجديد مضادات الأكسدة الداخلية في الجسم. يـــستخــدم في حـــِالات نــقص الخصوبــــــة في الرجـــال والنـــساء والأجــهاض المتكرر، الأعراض المصاحبة لمرضى السكر والكبد وأمراض العيون المزمنة







- Mena Q provides an optimum intake of Menaguinone-7.
- Menaguinone-7 is highly purified long chain, long acting form of vitamin K2.
- Mena Q delivers its action by preventing calcium deposition in blood vessels.
- by activating Matrix Gla Protein as well as enhancing proper calcium deposition in bone via activating Osteocalcin Protein.
- Mena Q is ideal for elder patients suffering from vascular calcification, atherosclerosis, osteo porosis and chronic kidney disease Patients.

- ميناكيو، أول منتج يحتوي علي (Menaquinone-7) ممتد المفعول، يحمى الأوعية الدموية من ترسيب الكالسيوم الضار داخل الأوعية الدموية عن طريق تنشيط (Matrix Gla Protein) بالإِضَافَة أنه يساعد علي تثبيت الكالسيوم في العظام عن طريق تنشيط (Osteocalcin Protein) – يسَّتخدم في حالات ترسيّب الكالسيوم داخلُ الأُوعية الدّموية، تصلب الشرايين، هشاشة العظام ومرضى الكلىء







- The first fortified liquid chocolate rich with Iron, Zinc & Vitamin C, Vitamin B9 & Vitamin B12.
- By using super dispersion technology.
- The most effective for iron deficiency anemia in children.

- أُول كريمة شيكولاتة مدعمة بالحديد، الزنك، فيتامين ج، فيتامين ب9 و فيتامين ب12 عالمياً.

– أُخيراً حديد و معادن وفيتامينات بطعم رائع في شكل غير تقليدي محبب الى الأطفال.

Calcibella

The 1st Fortified Calcium Chocolate Form





- The first fortified Calcium in liquid chocolate form.
- Rich in Vitamin D3 with highest serum elevation reaches 73%.
- Rich in Vitamin K2 to ensure healthy calcium deposition in target tissues.
- Ensures strong bones formation with maximum skeletal balance.

- أول شيكولاتة مدعمة بالكالسيوم و فيتامين د3 و فيتامين ك2٠
- غنية بفيتامين د3 الذي يضمن اعلى معدلات ف الدم تصل لنسبة ٪73.
- غنية بفيتامين ك2 الذّي يضمن وصول آمن للكالسيوم لمكانه الطبيعي بالعظام و الاسنان·
 - تضمن بناء قوي لعظام الطفل من البداية لنمو افضل.

The 1* Multi-Minerals & Vitamins in Tasty Fortified Chocolate Appetizer





- The First multi-menirals & vitamins appetizer in tasty fortified chocolate.
- Provides healthy nutrition.
- Increases child appetite.
- Optimizes growth rate.
- Improves child immunity.
- Develops cognitive skills.

- أول شيكولاتة مدعمة بالمعادن والفيتامينات اللازمة للنمو بمذاق محبب للطفل.
 - تقدم تغذية صحية،
 - تحسن شهية الاطفال،
 - تحسن من معدل النمو،
 - تحسن مناعة الطفل،

BRESTTO THE 1ST NUTRACEUTICAL GALACTAGOGUE





BRESTTO

- BRESTTO, is enriched with essential nutrients for lactating women, such as six organic herbal oils (Fenugreek, Fennel, Dill, Caraway, Chamomile, Anise) in addition to unique vitamins formula (B-Carotene, Vitamin D, Vitamin E, Complete Vitamin B Complex, Vitamin C).
- BRESTTO, unique product as it supports lactating women for natural breastfeeding by the concept "Back to Nature".
- BRESTTO, formula has a lot of evidence based studies about it's effect on:
 - 1) Support early breastfeeding.
- 2) Increase milk volume.
- 3) Optimize infant body weight.
- 4) Improve infant immune system.
- 5) Minimize infant GIT disturbance.
- بريستو أول مكمل غذائى يعمل على زيادة إفراز لبن الأم فى صورة قطع طوفى لذيدة تحتوى على 19 مادة طبيعية فعالة "6 زيوت مختلفة من الأعشاب الطبيعية (زيت الحلبة زيت الشمر زيت الينسون زيت الكراوياء زيت زهرة البابونج زيت الشبت) بالإضافة إلى مجموعة فريدة من 13 فيتامين (بيتاكاروتين فيتامين ح)"
 فيتامين د فيتامين هـ مجموعة فيتامينات ب المركبة فيتامين ج)"
 - بريستو يحث على الرضاعة الطبيعية من خلال فكر "العودة إلى الطبيعية"،
 - بريستو هو التركيبة المتكاملة التي من خلالها يعمل على:
 - 1) زيادة إفراز لبن الأم. 2) انتظام الرضاعة الطبيعية، 3) تقوية الجهاز المناعى للطفل،
- 5) تقليل معدل إصابة الطفل بالمغص المستمر،
- 4) تحسين النمو الطبيعي للطفل،

Nutraceuticals

Coming Soon



Ferrobella In Trade Market

Coming Soon



DEV/\RTLab **Health Care**

Devartlab health care is a part from devart lab family specialized in beauty and health care.

We are seeking for serve our customer in Egypt, African and Arabian countries to achieve better quality of life Through highly professional people and truly needed product with sharp chose we will manage and deliver the best experience at all.









- The best option to get rid of all skin darkening conditions, only within 45 days.
- The only safe combination for all skin types and ages.
- Provides integrated system along with the safest physical sun-blocker combination.
- Twice daily applications.

- الاختيار الأفضل للتخلص من أضرار أشعة الشمس فى أقل من 45 يوم أو إسمرار الجلد نتيجة كلف الحمل. التركيبة الوحيدة الآمنة على جميع انواع الجلد ولجميع الأعمار.
 - - لايحتاج لإضافة واقى من الشمس،
 - يستخدم مرتين يومياً،







- For Acne management.
- 4 modes of action in 1product; Keratolytic, Antibiotic, Anti-inflammatory & Anti-oxidant.
- Safe twice daily applications.

- لحالات حب الشباب،
- 4 منتجات في منتج واحد (ينظف وينقي البشرة– مضاد حيوي طبيعي– مضاد للاتهابات– مضاد للأكسدة)،
 - يستخدم مرتين يوميا بطريقة آمنه ولا يسبب تهيج الجلد،







- -The most potent topical preparation for wound and burn management.
- The only transparent cream in the middle east.
- 5 Modes of action in 1product; Antibiotic, Anti-inflammatory, Vein-tonic, Healing & Local anathetic.

- أقوى كريم لحالات الجروح الغائرة والحروق الشديدة.
 - المنتج الوحيد الشفاف للجروح والحروق،
- 5 منتجات في منتج واحد (مضاد حيوى طبيعي مضاد للاتهابات مخدر موضعي – منشط للأوعية الدموية – يساعد على الالتآم)،







- The only integrated topical solution for Varicose symptoms.
- Effective in cases of bruises and contusions.
- 3 modes of action in 1product; Anti-inflammatory, Vein-tonic and Lymphotonic.
- Twice daily applications.

- الحل الموضعي الأُمثل الذي يقضى على أعراض الدوالي.
 - فعّال لحالات الكدمات والسحجات،
- 3 منتجات في منتج واحد (مضاد للاتهابات مقوى للأوعية الدموية مقوى للأوعية الليمفاوية).
 - يستخدم مرتين يوميا٠







- The first topical preparation for premature ejaculation without loss of sensation.
- The effect lasts for 20-25 minutes.
- Effective- safe- natural.

- أول منتج موضعي لحالات سرعة القذف بدون فقد الإحساس،
 - يمتد مفعولة من 20 الى45 دقيقة.
 - فعال- آمن- طبيعي،





- Make every time feel like the first with Prolica tight gel.
- This unique vaginal tightening gel restores firmness to the vagina leading to enjoyable sex and in tense orgasms, seven different flavours.



– اجعلى كل مرة كأنها الأُولى مع بروليكا تايت جل ،تركيبه فريدة من نوعها وتساعدك على الوصول لقمة الاستمتاع بالعلاقه الحميمة، بسبع نكهات مختلفة،



Devart Nutrition is a part of Devartlab family specialized in sports nutrition and food supplentation, aiming for rising a healthy generations of athletes, believing that the nutrition is a critical first step in human journey success.

Providing our customers a new thought brought in our products (supplementation or another) using our unique human mineral portofolio of devartlab and highly bioavailable contents concerning micro & macro nutrients to guarantee variety and balance of nutrition achieving a better quality of life.





Coming Soon











Tel / Fax: +202 22 620 285 / +202 22 620 287

www.devartlab.com

@ Info@devartlab.com

www.devartlab.com



Nutraceuticals Pioneers In Middle East رواد الـــفــــــذاء الـــدوائـــــى بـــالـــشــــرق الأوســــط